

2019 ANNUAL REPORT

Creating Opportunity for All



JOHN R. OISHEI
FOUNDATION

WHAT IS THE
INTENTION?

MINDFULNESS

thank
you

WHY?

CONNECTION

UNEXPECTED

OUR
values

DEFINE

As an organization that serves the Buffalo Niagara region on a variety of issues, we are acutely aware that not all Western New Yorkers are treated equally or have access to equal opportunities. Too often, the color of your skin affects where you live, where your kids will go to school, and what jobs are available to you. For our entire region to thrive, we must address racial inequities head-on.

EMPOWER

JOY

A MESSAGE FROM OUR PRESIDENT AND BOARD CHAIR

DEAR FRIENDS, At the Oishei Foundation, we continually assess our work so that we can be more effective in support of our community and in the leadership role we play. We understand that we can only achieve our mission of enhancing economic vitality and quality of life for the Buffalo Niagara region if ALL people have access to opportunities for success. Knowing that our region has often been divided by race and socioeconomic status, we have challenged ourselves to better address racial inequities so that we can become the dynamic city we strive to be.

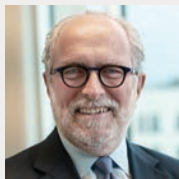
In 2019, the Foundation — Board and Staff as one — made a unanimous decision to become far more focused and intentional about our commitment to racial equity. We sought to learn and examine best practices from across the country in order to make our commitment authentic, lasting, and purposeful. We understood that we had to approach this with humility, and to listen to the experiences of people of color so that we could better understand their challenges and how and what we needed to change.

We have taken our first steps by setting specific goals, outlining how we can achieve them, and developing a work plan that will help us make decisions through a racial equity lens. While historically our work has often led us to support programs and organizations that benefit people of color, we are now far more intentional in our work, to ensure that our actions promote a more equitable community.

As inequity in health care, education, job opportunities, housing, and healthy food access become even more apparent as the COVID-19 crisis unfolds in 2020, we are more steadfast in our commitment than ever.

We realize that this work is hard and often uncomfortable, but absolutely necessary if we are to become the community we want to be. We invite you to join us on this journey, to share your insights, to challenge us when necessary, and to make a similar commitment for the benefit of all.

SINCERELY,



A handwritten signature in black ink that reads "R. D. Gioia".

ROBERT D. GIOIA / PRESIDENT



A handwritten signature in black ink that reads "W. G. Gisell, Jr.".

WILLIAM G. GISEL, JR. / BOARD CHAIR

Commitment & Goals

WE BELIEVE THAT

- Our region can better prosper if all residents have opportunities that allow them to achieve to the best of their abilities by breaking down structural and attitudinal racial barriers.
- We must intentionally address issues of race as an economic and moral imperative. While we have historically worked with diverse groups throughout our community, we have not considered issues of race in an intentional way until now.
- As a convener and civic leader, we must first examine ourselves to determine how we can assess and intentionally address issues of conscious or unconscious bias and other practices that contribute to inequity in our work.

WE ARE COMMITTED TO

- A thorough review and assessment of our own practices and biases.
- Setting specific goals, evaluating our progress, and focusing on continuous and intentional improvement and learning in order to become a more racially conscious and equitable organization.
- Working with our partners to consider racial equity in their own practices and program delivery. This work is a long-term, continuous journey that can be both personal and painful, and we look forward to working with and learning from our partners along the way.

GOAL 1

Embrace and infuse racial equity into the Foundation's culture.

GOAL 2

In partnership with our grantees, strategically focus on and work to eliminate racial equity gaps.

GOAL 3

Establish the Foundation as a leader and encourage others to adopt practices that will deepen our collective commitment to racial equity for the betterment of our community.

GOAL 4

Track our progress and share with the community.



CONVENING COMMUNITY CONVERSATIONS

As part of our journey to better understand the challenges faced by people of color and to learn how we might better support them, the Oishei Foundation convened a series of Community Conversations expressly for leaders of color.

These gatherings were designed to build a shared understanding of what's needed to strengthen opportunities for people of color. Facilitated by Franchelle Parker, Executive Director of Open Buffalo, and captured graphically by Yen Azzaro, a Detroit-based graphic recorder, the conversations were candid and sometimes difficult; participants all agreed that holding space for dialogue solely among people of color was an important initiative in and of itself.

Several themes emerged including strengthening access to leadership and professional development opportunities, as well as developing a database of talent and resources within our communities of color. While individual comments will remain private, the themes of the conversations will be used to advance our communities of color through enhanced understanding of challenges as well as opportunities and effective strategies that show promise for the future.



OISHEI FELLOWS/ROCKWOOD LEADERSHIP INSTITUTE

Recognizing that the development of leadership is essential to building capacity in nonprofit organizations, and to support our community's leaders of color, the Foundation launched the Oishei Fellowship for Leaders of Color in 2019. Twenty-four nonprofit leaders from the Buffalo Niagara region were chosen as Fellows in a competitive application process that attracted more than 120 applicants. The inaugural cohort represents a broad cross-section of self-identified professionals of color who represent a wide diversity of gender, age, spiritual practice, types of organization, and professional experience.

The centerpiece of their work together was Rockwood Leadership Institute's Art of Leadership program, an intensive five-day residential retreat held at Beaver Hollow Resort & Conference Center in November. With rigor, our Fellows reflected upon their own personal and professional purposes and visions, explored models for powerful collaboration, and developed practices to sustain their mission-focused work. The group continues to meet formally and informally to connect, collaborate, and celebrate their strong bonds of shared experience in this new leadership community.



SUPPORTING A CONTINUUM OF SCHOLARSHIP

We continue to invest in young people along the education continuum. We invest in early childhood literacy through Read to Succeed Buffalo and in scholarships at the elementary level through the BISON Children's Scholarship Fund and the Children's First Scholarship. The Children's First Scholarship gave elementary students attending low performing public schools the opportunity to attend a private/parochial school through 8th grade, giving families a choice while increasing enrollment at diocesan schools.

The Oishei High School Scholarship enables students of color with financial need to attend a private high school. Over 21 years, we have committed \$13 million and have watched our students go on to college and successful careers in law, medicine, nonprofit management, and many other fields. Through our College Scholarship program, we provide financial support to students of color who are rising juniors attending a WNY college or university, to ensure they can complete their degree without financial worry.

Our scholarship programs make the future possible. No matter where a child is in their educational journey, scholarships open the door to opportunity and are supporting our future leaders.



LOCAL PRIVATE SCHOOLS FOCUS ON DIVERSITY, EQUITY, & INCLUSION

The Education Collaborative of WNY (EdCo) is a critical and vital partner providing collaborative opportunities to its 14 member schools. Promoting diversity has always been a primary goal, as evidenced by the high school scholarship program EdCo manages on behalf of the Foundation. Affiliated with Buffalo Prep, EdCo and its member schools work to ensure that all students have access to and support for an equitable education. Together, they renewed this commitment through a focused effort to improve diversity, equity, and inclusion in member schools.

Working with Eastern Education Resource Collaborative (East Ed), an advocate for diversity and equity practices in educational institutions across the nation, EdCo has developed and implemented programs aimed at faculty and staff as well as students. Through training, discussion, guest speakers, and other materials, students and adults are gaining deeper understanding and finding new ways to ensure that all students feel welcome and embraced in their school communities.

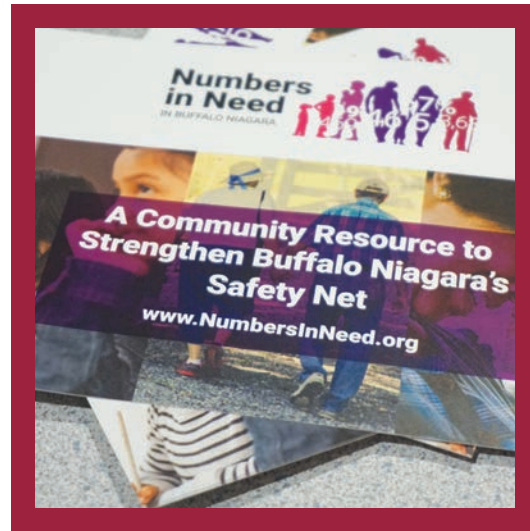


COLLABORATING TO REVITALIZE THE EAST SIDE

The Oishei Foundation has joined forces with other private and philanthropic organizations to create a pooled \$8 million East Side Collaborative Fund, strengthening economic vibrancy on Buffalo's East Side through the newly created East Side Avenues project.

This unique funding complements \$65 million in capital funding awarded by Empire State Development (ESD). The funding will be used to support operations, programs, capacity building, and community infrastructure in tandem with the program's key capital initiatives.

Overseen by UB's Regional Institute (UBRI), East Side Avenues brings together public and private funders, nonprofits, anchor institutions, consultants and the City of Buffalo to plan and coordinate revitalization activities aimed at improving economic conditions. The focus of this transformational work is in four commercial corridors including Jefferson, Michigan, Bailey, and Fillmore Avenues, as well as the Central Terminal. The five-year initiative, developed with community input, will prioritize projects providing economic benefit to people living in the community and support locally-owned businesses.



MSNT LAUNCHES NUMBERS IN NEED WEBSITE

The Oishei Foundation's Mobile Safety-Net Team, in partnership with the University at Buffalo's Regional Institute (UBRI) launched Numbers in Need in 2019. The interactive website highlights critical needs in 12 WNY communities and is an update to reports created in 2012. It offers community-level data and tracks factors that matter such as access to jobs, educational attainment, household income, affordable housing, and safe neighborhoods.

The site also includes a regional picture and the ability to track trends in poverty levels. The research focuses on representative urban, suburban, and rural communities (including Buffalo and Niagara Falls) that are home to over half of those who live in or near poverty in the region.

Numbers in Need was developed to support community leaders, human service providers, funders, and others in understanding the critical needs relating to poverty and economic vulnerability in the area. The website is www.NumbersInNeed.org.



The Oishei Foundation commissioned Yen Azzaro, an accomplished graphic recorder, to capture the essence of our Community Conversations with people of color and our Oishei Fellowship Reflections Breakfast held after our Fellows completed Leadership Training through the Rockwood Leadership Institute. Yen describes the experience:

My practice as a graphic recorder involves listening and distilling similar themes into an illustrative and text representation in real time. Each gathering brings me a different sense of mood in the room. During the Leaders of Color gatherings, I felt heartened by difficult topics being tackled, the generosity of a safe space for sharing and the resulting resonating words. I think this recording is a prime representation of those things and I'm grateful to the Oishei Foundation for recognizing how vital this work is. —Yen Azzaro

Grants Awarded

STRENGTHENING THE EDUCATION CONTINUUM \$4,022,008

Alfred State College Development Fund <i>Expansion of HVAC Trade Program to Meet Regional Workforce Needs</i>	\$100,000
BISON Scholarship Fund <i>2018-2019 Children First Scholarships</i>	\$27,500
<i>2019-2020 BISON Children's Scholarship Fund — K-8 Scholarship Program</i>	\$469,000
Buffalo Center for Arts & Technology <i>General operating support</i>	\$400,000
Buffalo Prep <i>Rising to Distinction</i>	\$300,000
Community Foundation for Greater Buffalo <i>43x79 Stanford Lipsey Scholarship Fund</i>	\$750
<i>2019-2020 JROF College Scholarship Program</i>	\$100,000
<i>2019-2020 Say Yes Buffalo Scholarship Fund</i>	\$200,000
<i>Youth Employment Asset Mapping Project</i>	\$20,000
D'Youville College <i>Capital Improvements</i>	\$250,000
Education Collaborative of WNY <i>2019-2020 Scholarship Program</i>	\$905,358
<i>Academic Promoting Equity & Advancing Achievement</i>	\$418,000
<i>General operating support</i>	\$20,000
Education Trust Inc. <i>The School Board Members our Students Deserve Effort</i>	\$85,000
<i>Points of Transition to Postsecondary Success</i>	\$200,000
Opportunities Collaborative for Special Needs Students <i>Professional Development and Programming</i>	\$75,000
Peace of the City Ministries <i>Strategic Core Operations Improvement</i>	\$180,000
Read to Succeed Buffalo <i>Experience Corps Buffalo</i>	\$140,000

Teacher's Desk <i>Pencils with a Purpose</i>	\$25,000
Villa Maria College of Buffalo <i>Enhancing Success for At-Risk Students</i>	\$106,400

ENHANCING OPTIONS FOR SELF-SUFFICIENCY \$2,279,300

African Cultural Center of Buffalo <i>Organization Stabilization</i>	\$40,000
Akron Newstead Senior Citizens <i>Basic human needs</i>	\$2,000
Algonquin Sports Inc. <i>Basic human needs</i>	\$2,000
American Red Cross <i>Basic human needs</i>	\$10,000
Assembly House 150 Inc. <i>SACRA Construction Skills Training Program</i>	\$200,000
Back to Basics Outreach Ministries <i>Re-Entry Mentoring Program</i>	\$28,300
Boys & Girls Clubs of Buffalo <i>Basic human needs – Free Lunch & Dinner Program</i>	\$15,000
Bread of Life Outreach of Colden NY <i>Basic human needs</i>	\$2,500
Buffalo City Mission <i>Basic human needs</i>	\$75,000
<i>New Century Campaign: New Cmty Ctr Emergency Power Generator</i>	\$50,000
Buffalo Federation of Neighborhood Centers <i>Basic human needs</i>	\$10,000
Buffalo Prenatal-Perinatal Network <i>Responsible Fatherhood Initiative</i>	\$126,000
Buffalo Urban League <i>Basic human needs</i>	\$12,500

Catholic Charities of Buffalo NY		Friends of Night People	
<i>Basic human needs</i>	\$60,000	<i>Basic human needs</i>	\$25,000
<i>Emergency Assistance Svcs – Mobile Outreach Team</i>	\$215,000	Gateway-Longview	
Cattaraugus Community Action		<i>New View Alliance Strategy Operations Planning</i>	\$10,000
<i>Basic human needs</i>	\$10,000	Gerard Place Housing Development Fund Co.	
Chautauqua County Rural Ministry		<i>Basic human needs</i>	\$17,000
<i>Basic human needs</i>	\$10,000	Goodwill of WNY	
Child & Family Services		<i>Basic human needs</i>	\$75,000
<i>Basic human needs – Haven House</i>	\$5,000	Habitat for Humanity Buffalo	
Community Action Organization of Erie County		<i>Basic human needs</i>	\$14,000
<i>Basic human needs</i>	\$10,000	Healthy Community Alliance	
Community Connections of NY		<i>Basic human needs</i>	\$5,000
<i>Host Agency for Mobile Safety-Net Team</i>	\$250,000	Heart, Love & Soul	
<i>WNY Nonprofit Support Group</i>	\$2,500	<i>Basic human needs</i>	\$30,000
Community Foundation for Greater Buffalo		<i>Expanding Access to Svcs & Opportunities in Niagara Falls</i>	\$175,000
<i>4th National Day of Racial Healing Event</i>	\$1,500	Hearts and Hands – Faith In Action	
Community Missions of Niagara Frontier		<i>Basic human needs</i>	\$3,500
<i>Basic human needs</i>	\$40,000	Hearts for the Homeless of WNY	
Cornell Cooperative Extension Association of Erie County		<i>Basic human needs</i>	\$3,500
<i>Basic human needs – Eat Smart New York program</i>	\$4,000	Hispanos Unidos de Buffalo	
Erie Regional Housing Development Corp.		<i>Basic human needs</i>	\$7,000
<i>Basic human needs - The Belle Center</i>	\$5,000	Immaculata Home	
EHS, Inc.		<i>Basic human needs</i>	\$1,500
<i>Basic human needs</i>	\$12,000	Journey's End Refugee Services	
Every Bottom Covered		<i>Basic human needs</i>	\$14,000
<i>Basic human needs</i>	\$2,000	Kenmore United Methodist Church	
Family Help Center		<i>Basic human needs – food pantry</i>	\$2,000
<i>Basic human needs</i>	\$20,000	Love Inc. of the Greater Gowanda Area	
Family Promise of WNY		<i>Basic human needs</i>	\$2,000
<i>Facility Expansion to serve more families in need</i>	\$20,000	Love Inc. of Springville NY	
FeedMore WNY		<i>Basic human needs</i>	\$5,000
<i>Basic human needs</i>	\$125,000	Lt. Col. Matt Urban Human Svcs Ctr of WNY	
<i>Basic human needs – Blackrock/Riverside Pantry</i>	\$8,000	<i>Basic human needs</i>	\$20,000
First Baptist Church of Newfane		Madonna of the Streets	
<i>Basic human needs – Newfane Food Pantry</i>	\$2,000	<i>Basic human needs</i>	\$10,000
First Presbyterian Church in Springville		Native American Cmty Svcs. of Erie & Niagara Counties	
<i>Basic human needs – Springville Concord Community Food Pantry</i>	\$2,000	<i>Basic human needs</i>	\$12,500
FISH of East Aurora		Network Religious Communities	
<i>Basic human needs</i>	\$7,500	<i>Basic human needs – Food for All Program</i>	\$12,000

New Covenant Church <i>Basic human needs - New Covenant Food Pantry</i>	\$3,000	St. John de LaSalle Roman Catholic Parish <i>Basic human needs – Community Center</i>	\$3,000
Newfane Community Food Pantry <i>Basic human needs</i>	\$2,000	St. John the Baptist Church <i>Basic human needs – Outreach Center</i>	\$17,500
Niagara Community Action Program <i>Basic human needs</i>	\$16,000	St. Simon's Episcopal Church <i>Basic human needs – The Genesis Center</i>	\$2,500
NY Funders Alliance <i>WNY Nonprofit Support Group</i>	\$50,000	Tri-Community Food Pantry <i>Basic human needs</i>	\$3,000
NYS Federation of Growers & Processors Assoc. <i>Basic human needs - Newfane Agri-Business Child Dev. Ctr</i>	\$2,000	Trinity Lutheran Church <i>Basic human needs – Newstead Food Pantry</i>	\$2,500
Old First Ward Community Association <i>Basic human needs</i>	\$8,500	Valley Community Association <i>Basic human needs</i>	\$10,000
Open Buffalo <i>General operating support</i>	\$1,000	Veterans Assistance Local Ongoing Recognition (VALOR) <i>Basic human needs</i>	\$2,000
Pinnacle Community Services <i>Basic human needs – Casey House, Passage House & the Crib</i>	\$8,500	Veterans One-Stop Center of WNY <i>Basic human needs</i>	\$12,500
RAHAMA <i>Strive to Thrive: Sustainability Staffing</i>	\$90,000	Villa Maria College of Buffalo <i>Basic human needs – Sister Mary Josette Pantry</i>	\$5,000
Resurrection Life Church <i>Basic human needs – food pantry</i>	\$5,000	Western New York Law Center <i>Bankruptcy Pro Se Assistance Clinic</i>	\$50,000
Rural Outreach Center <i>Basic human needs</i>	\$15,000	WNY Women's Foundation <i>General operating support</i>	\$1,000
The Salvation Army of Buffalo NY <i>Basic human needs</i>	\$45,000	Word of Life Church Buffalo <i>Basic human needs</i>	\$15,000
The Salvation Army of Lockport NY <i>Basic human needs</i>	\$7,500	YWCA of the Niagara Frontier <i>Basic human needs – Carolyn's House/DV Partnership w/Tonawanda Police</i>	\$12,500
The Salvation Army of Niagara Falls <i>Basic human needs</i>	\$2,500		
Seneca-Babcock Community Association <i>Basic human needs</i>	\$15,000		
Society of St. Vincent de Paul <i>Basic human needs</i>	\$15,000		
St. Adalbert's Response to Love Center <i>Basic human needs</i>	\$25,000		
St. David's Episcopal Church <i>Basic human needs – West Seneca Cmty Food Pantry</i>	\$3,000		
		BUILDING LIVABLE, STABLE NEIGHBORHOODS \$1,639,810	
		Buffalo & Erie County Industrial Land Development Corp <i>Erie County Opportunity Zone Investment Prospectus</i>	\$25,000
		Buffalo Niagara Waterkeeper <i>Strategic Planning Support</i>	\$25,000
		Clean Air Coalition of WNY <i>Core Operations Improvement</i>	\$30,000

Community Foundation for Greater Buffalo <i>East Side Corridor Economic Development Fund</i>	\$1,000,000	Eastern Niagara Hospital <i>Emergency Department</i>	\$300,000
Grassroots Gardens of WNY <i>Deepening Roots – Next 25 Yrs: Accreditation & Placemaking</i>	\$48,325	Fantastic Friends of WNY <i>Strategic Planning & Executive Director Development</i>	\$11,500
Green Options Buffalo <i>Planning for Grant Street Revitalization</i>	\$99,600	Independent Health Foundation <i>Peer Advocate Program</i>	\$100,000
Local Initiatives Support Corp (LISC) <i>Quality of Life Investment Planning Support</i>	\$300,635	Jericho Road Ministries <i>Emergency Funding for VIVE Shelter for Asylees</i>	\$25,000
New York Community Trust <i>NYS Census Equity Fund</i>	\$75,000	Kids Escaping Drugs <i>Face2Face Wing Renovation</i>	\$50,000
Nonprofit Information Networking Assoc. <i>General operating support</i>	\$7,500	Learning Disabilities Assoc. of WNY <i>Residential Services Renovation Project</i>	\$250,000
NY Funders Alliance <i>NYS Funders Conference</i>	\$5,000	Masons Mission Foundation <i>The Arc Green Acres Playground</i>	\$9,500
Tides Center <i>Advocacy Institute WNY Training</i>	\$7,500	Native American Cmty Svcs of Erie & Niagara Counties <i>Transforming NACS' System of Care</i>	\$275,000
University District Cmty Development Assoc. <i>Re-Defining the UDCDA Brand</i>	\$16,250	Pathways for the Visually Impaired <i>Mental Health Awareness Guide</i>	\$5,000
PROMOTING HEALTH AND IMPROVING SYSTEMS OF CARE \$2,150,082		Planned Parenthood of Central & WNY <i>New Mobile Unit</i>	\$25,000
Buffalo Therapeutic Riding Center <i>Roofing Project</i>	\$25,000	Skating Assoc. of the Blind & Handicapped <i>Adult Fit and Fun Program</i>	\$60,000
Center for Employment Opportunities <i>Enhancing Support Svcs & Employment Outcomes for Young Adult Participants</i>	\$72,000	SnapCap Inc. <i>Strengthening WNY's Primary Care Safety Net</i>	\$250,000
Child & Family Services <i>Information Systems Upgrade</i>	\$25,000	West Side Rowing Club Inc of the City of Buffalo <i>Facilities Study</i>	\$18,000
Children's Hospital of Buffalo Foundation <i>The Children's Psychiatry Clinic OCD Intensive Outpatient Program</i>	\$20,000	WNY Integrated Care Collaborative <i>Operations Expansion</i>	\$340,882
Community Health Worker Network of Buffalo <i>Co-Creating Well-Being: Supporting Children & Families Through Trauma Strategic Planning & Capacity Building</i>	\$60,000 \$30,000	Westfield Memorial Hospital Foundation <i>Operating Room Stretchers</i>	\$25,000
Compeer of Greater Buffalo <i>Mental Health First Aid Program</i>	\$113,200	EXPANDING THE ROLE OF ARTS, CULTURE AND HERITAGE IN REGIONAL DEVELOPMENT \$1,778,674	
Danceability <i>Full Time Community Engagement Specialist</i>	\$60,000	Albright-Knox Art Gallery <i>AK360 Campus Development Project</i>	\$300,000
		Art Studio of WNY <i>2019-2021 Visual Arts & Exhibition Program</i>	\$50,000

Arts At The Bakery <i>WFCA: Expanding Programs & Building Capacity</i>	\$25,000	Junior League of Buffalo <i>Centennial Gift: creation & installment of memorial public artwork</i>	\$10,000
Buffalo Lighthouse Assoc. <i>Port of Call Buffalo – Tall Ships</i>	\$25,000	Just Buffalo Literary Center <i>2nd Floor Renovations</i>	\$81,000
Buffalo Niagara Partnership Foundation <i>General operating support</i>	\$1,000	National Comedy Center <i>Marketing & Development</i>	\$25,000
Buffalo Philharmonic Orchestra Society <i>Secure the Future Endowment</i>	\$300,914	Road Less Traveled Productions Ltd. <i>Move to Permanent Home</i>	\$75,000
Buffalo String Works <i>Capacity Building & Leadership Development</i>	\$25,760	Shakespeare in Delaware Park <i>Community Outreach Associate Position</i>	\$10,000
Burchfield Penney Art Center <i>WNY Living Artists Project Pilot: Year 2</i>	\$30,000	Springville Center for the Arts <i>Entrance Addition</i>	\$30,000
Community Music School of Buffalo <i>Relocation of Music School to the East Side</i>	\$100,000	Ujima Company <i>Ujima Company at School 77</i>	\$60,000
Explore & More Children's Museum <i>New museum capital campaign</i>	\$350,000	WNY Public Broadcasting Assoc. <i>A Living Museum: The Bflo & Erie Cty Botanical Gardens</i>	\$30,000
Hispanic Heritage Council of WNY <i>Hispanic Heritage Cultural Institute</i>	\$150,000		
Historic Palace <i>Act II: A Grand Restoration</i>	\$100,000	GRAND TOTAL	\$11,869,874

Staff & Board of Trustees

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STATEMENT OF ASSETS, LIABILITIES, AND NET ASSETS

ASSETS

	2019	2018
Cash & cash equivalents	\$880,000	\$891,000
Program related investments	\$1,042,000	\$1,272,000
Investments	\$260,043,000	\$243,214,000
Prepaid excise and other taxes	\$33,000	\$164,000
Assets held in related trust	\$22,854,000	\$19,850,000
	\$284,852,000	\$265,391,000

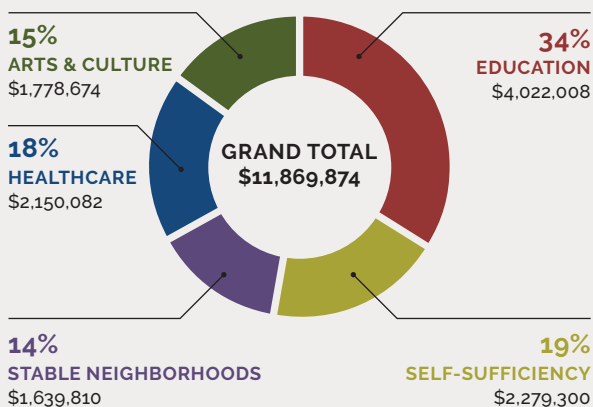
LIABILITIES AND NET ASSETS

Short-term borrowings	\$0	\$5,000,000
Net assets	\$284,852,000	\$260,391,000
	\$284,852,000	\$265,391,000

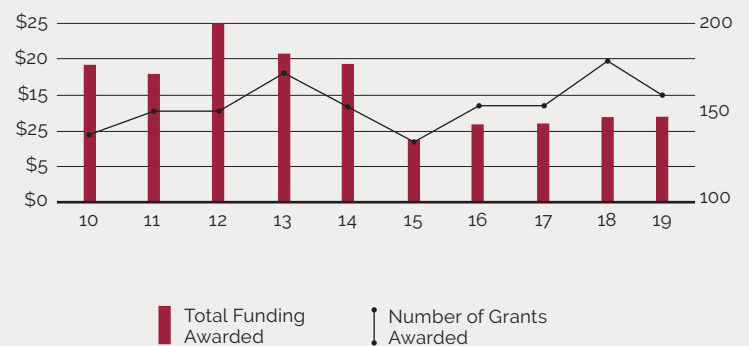
STATEMENT OF REVENUE, EXPENSES, AND CHANGE IN NET ASSETS

	2019	2018
Investment activity	\$36,489,000	(\$9,889,000)
Change to assets held in charitable trust	\$4,068,000	(\$2,017,000)
Total revenue & support	\$40,557,000	(\$11,906,000)
Grants paid	\$12,643,000	\$14,291,000
Direct payment & other program expenses	\$1,537,000	\$1,504,000
Total program expenses	\$14,180,000	\$15,795,000
Administrative	\$1,916,000	\$1,379,000
Total expenses	\$16,096,000	\$17,174,000
Change in net assets	\$24,461,000	(\$29,080,000)
Net assets – beginning	\$260,391,000	\$289,471,000
Net assets – ending	\$284,852,000	\$260,391,000

FUNDING BY FOCUS AREA, 2019



GRANTMAKING HISTORY, 2010-2019



NO OBSTACLES

HOW TO USE MY TOOLS

INTENSE

Our Focus Areas

ENHANCE OPTIONS FOR **SELF-SUFFICIENCY**

STRENGTHEN THE P-12 **EDUCATION** CONTINUUM

BUILD LIVABLE, STABLE **NEIGHBORHOODS**

PROMOTE **HEALTH** AND IMPROVE SYSTEMS OF CARE

EXPAND THE ROLE OF **ARTS, CULTURE, AND HERITAGE** IN REGIONAL DEVELOPMENT

BALANCE

AMAZING

DREAMS



free-ness

REFLECT

LIFE-CHANGING

EMOTIONAL LABOR

DISCOVERY



JOHN R. OISHEI
FOUNDATION

The John R. Oishei Foundation

enhances the economic vitality and

quality of life for the Buffalo Niagara

region through grantmaking,

leadership and network building.

The John R. Oishei Foundation

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