

2018 ANNUAL REPORT

IMPACT
BEYOND
GRANTS



JOHN R. OISHEI
FOUNDATION

GOING BEYOND FOR WESTERN NEW YORK

For us, awarding grants is just a part of what we do.

We support nonprofits with resources that empower them to maximize their impact on the Western New York community.

“The Oishei Foundation believed in the Niagara Falls Boys & Girls Clubs when many didn't. What they provided went above and beyond the funding.”

REBECCA VINCHESKI
EXECUTIVE DIRECTOR
NIAGARA FALLS BOYS & GIRLS CLUB



“The Foundation disrupts the status quo with the goal of creating a community where everyone can thrive.”

ERIC YARWOOD
EXECUTIVE DIRECTOR
EDUCATION COLLABORATIVE OF WNY



“When I was a student, the Oishei Foundation invested in me. Now I'm part of an organization that does the same thing for young people every day.”

DANIEL ROBERTSON
OISHEI SCHOLAR CLASS OF 1998
MANAGER BOYS AND MEN OF COLOR INITIATIVE
SAY YES BUFFALO



For two decades, The John R. Oishei Foundation has made an impact on the Buffalo Niagara community and 2018 was no exception. Last year, we awarded nearly \$12 million through 178 grants—the highest number in our history—to support a wide variety of organizations in our five focus areas. We continued our work beyond grantmaking to help expand the capacity of local nonprofits, build leadership, and connect people and organizations for greater impact.

This year was one of transition as our Board Chair, James M. Wadsworth, stepped down after 17 years, and William G. Gisel, Jr. took the helm as Chair. We also welcomed Maureen Hurley, a former Rich Products executive, as our newest Trustee.

We celebrated the 20th anniversary of the Oishei High School Scholarship program that provides private school tuition for achieving students of color with a financial need. To date, we have invested more than \$10 million, supporting nearly 300 students.

We are honored to support and enhance our region, and we are grateful for our many community partners and their contributions.

We encourage you to visit our new website at oishei.org for more in-depth information in a beautiful new format!



A handwritten signature in black ink, appearing to read "W. G. Gisel, Jr." in a cursive style.

WILLIAM G. GISEL, JR. / BOARD CHAIR



A handwritten signature in black ink, appearing to read "R. D. Gioia" in a cursive style.

ROBERT D. GIOIA / PRESIDENT



In Appreciation: James M. Wadsworth

It is with great appreciation and admiration that we say farewell to our longtime Board Chair, James M. Wadsworth. One of our longest serving board members, Jim joined the Foundation in 2000 and became Chair two years later. He has served with distinction, overseeing our investment of more than \$250 million and our work to improve the quality of life of thousands of Western New Yorkers. During his tenure, Jim oversaw our support of the Medical Campus from the idea stage to the vibrant campus that it is today, including The John R. Oishei Children's Hospital.

In addition to his enormous contributions to the Foundation and as partner at Hodgson Russ, Jim found the time and energy to contribute in important ways to more than 30 community organizations

and endeavors. One of the most notable contributions that he made to Western New York was during his time serving the Niagara Frontier Transportation Authority. With persistence, insight, and a willingness to fight politics, Jim's support was critical in establishing a permanent funding stream for public transportation and, as head of the airport committee for the NFTA, in building the new airport.

Our community has benefitted immensely from Jim's leadership and his philanthropy. Known as an accomplished athlete, a strong supporter of the arts, and a thoughtful and wise leader, he will be profoundly missed at The John R. Oishei Foundation. We thank him for his leadership, his generosity, and his friendship.

20th Anniversary of the Oishei Scholarship



With our annual Scholarship Luncheon as the focal point, we celebrated the 20th anniversary of the Oishei Scholarship program that has enabled nearly 300 high school students with a financial need to attend one of the area's 14 private schools. The Foundation works in partnership with the Education Collaborative of WNY and Buffalo Prep to offer this opportunity to students of color with the goal of making a positive difference in the lives of students, their families, and the schools they attend.

Focus Area Highlights

As the area's most comprehensive private foundation, our support extends to five interrelated focus areas, touching more than 60% of area residents in some way. Some of the highlights for 2018 are below.



PROMOTE HEALTH

In 2018 we supported the expansion and upgrades of emergency departments at **ECMC** and at **Westfield Memorial Hospital**, benefitting both urban and rural communities. We also assisted neighborhood clinics including the new **Jericho Road Health Center**, which opened in the Broadway-Fillmore neighborhood last year, providing much needed access to health services on Buffalo's East Side.

An emergency room program for those struggling with addiction to better and more quickly connect to services appears to have had an impact in helping to level off the growing opioid crisis. The Foundation supported the collaborative program through **UB's Research Foundation** that is now gaining attention in communities across the country. Our support also extended to **Community Health Workers of Buffalo** for a program that addresses trauma by teaching mindfulness and resiliency in Buffalo Public Schools and throughout the community.

EXPAND ARTS, CULTURE & HERITAGE

The opening of the **National Comedy Center**, a centerpiece for the arts and regional economic development opened in Jamestown to rave reviews across the country. Seven years in the making, the only museum of its kind is dedicated to the art of making us laugh, serving as a regional anchor for arts and cultural tourism. Our support closer to home also includes refurbishing **Torn Space Theater** on Buffalo's East Side.

In 2018, the Foundation supported strategic planning initiatives for **Artpark** in developing a master plan to become a greater regional draw for the arts; for the **Buffalo History Museum** to develop a plan for greater sustainability; and for **West Falls Center for the Arts** to support an innovative space that promotes the arts and arts education in West Falls.

Want more information?
Please visit:

OISHEI.ORG



Critical Home Repair project, which provides funds for homeowners to address needed repairs to their property, and we assisted with renovations to the **Niagara Falls Boys & Girls Club** to provide a welcoming, safe place for young people after school.

Through the **Healthy Corner Store Initiative**, spearheaded by our **Mobile Safety-Net Team**, we are working with neighborhood store owners to provide access to fresh, nutritious food where there are no easily accessible grocery stores.

ENHANCE SELF-SUFFICIENCY

With support from the Foundation, **Gerard Place** opened its new Children's Academy and Community Center in partnership with **Buffalo Promise Neighborhood** to help families in need with child care and job training in one location. We also supported **City Mission** as they broke ground in 2018 for their planned expansion that will update and expand the men's facility and add healthcare services for more comprehensive support.



ADVANCE EDUCATION

Education remains our biggest investment. In 2018 access and wrap-around support were key themes. We provided scholarship support for K-eighth graders through the **Bison Children's Scholarship Fund**, and high school tuition assistance through the **Oishei Scholarship program**. We also provided college scholarships through **Say Yes** and our own **Oishei College Scholarship program** for students of color with financial need, managed by the Community Foundation.

Building support for the **Buffalo Center for Arts & Technology** strengthened their ongoing operations and their ability to support both youth and adults. A grant to **City Year** launched their work with charter schools to work directly with students throughout the school day and beyond.



BUILD STABLE NEIGHBORHOODS

Building stable neighborhoods can take on many dimensions, and our work demonstrates the variety of factors that can contribute to thriving communities. We supported **Habitat for Humanity's**

Beyond Grants

We recognize that lifting our community takes much more than funding. The Oishei Foundation puts a focus on building relationships so that together we can strengthen the nonprofit community.

We often find that nonprofits need more than just financial support. Our **Office of Philanthropic Support** has worked with nonprofit leaders, emerging leaders, boards of directors, organizations, and collaboratives to help address critical organizational needs this past year. We continue to offer programs, guidance, and connections to other resources to support our partners and grantees.



We find that by bringing together our **Oishei Leaders**, a growing cohort of emerging nonprofit leaders, we are able to encourage organic collaboration, trust, and collegiality within the greater community.

Collaboration was a critical part of developing our new **evaluation strategy**. To build alignment among our board and staff, we worked with a nationally-recognized expert to examine the purpose of evaluation, and charted a path toward bringing our evaluation and learning closer to best practice and in closer alignment with our strategic goals.

COLLABORATIONS

We are proud to be part of **Liftoff Western New York**, a collaboration of funders dedicated to ensuring that, by the time children reach kindergarten, they are physically, socially, emotionally, and cognitively prepared to reach their fullest potential. The Foundation also participates in the **WNY Nonprofit Support Group** with our local foundation peers to assess and build capacity in the nonprofit sector.

MOBILE SAFETY-NET TEAM

Our Mobile Safety-Net Team continued their on-the-ground work this year in creating and supporting community coalitions to address specific needs of suburban and rural communities, in addition to the city of Buffalo. Acting as a convener and a support for community coalitions, the MSNT works to guide the coalitions—each with different needs, issues, and levels of commitment—for greater overall impact.

Grants Awarded

STRENGTHENING THE EDUCATION CONTINUUM

\$3,767,260

BISON Children's Scholarship Fund	
<i>2017–2018 Children First Scholarships</i>	\$40,400
<i>BISON Children's Scholarship Fund – K–8 Scholarship Program</i>	\$469,000
Buffalo Center for Arts & Technology	
<i>Operations and Programming</i>	\$575,000
Buffalo Prep	
<i>Rising to Distinction</i>	\$250,000
<i>Scholarship Commitment Award</i>	\$2,500
Buffalo Seminary	
<i>General operating support</i>	\$10,000
Canisius College	
<i>TeachersConnect Program Partnership</i>	\$5,500
<i>WNY Teacher Residency Program</i>	\$70,000
City Year	
<i>City Year Buffalo</i>	\$300,000
Community Foundation for Greater Buffalo	
<i>2018–2019 JROF College Scholarship Fund</i>	\$100,000
<i>2018–2019 Say Yes Buffalo Scholarship Fund</i>	\$200,000
D'Youville College	
<i>Capital Improvements</i>	\$250,000
Education Collaborative of WNY	
<i>2018–2019 Scholarship Program</i>	\$862,360
<i>Scholarship Commitment Award</i>	\$2,500
Elmwood Franklin School	
<i>General operating support</i>	\$10,000
Explore & More Children's Museum	
<i>Move to Canalside</i>	\$350,000
Nichols School of Buffalo	
<i>General operating support</i>	\$10,000
NY Funders Alliance	
<i>Liftoff: WNY Early Childhood Funders for Change</i>	\$40,000
Say Yes To Education	
<i>Say Yes Scholar "Meet & Greet" Preventative Prog Outreach Initiative</i>	\$20,000
WNY Public Broadcasting Association	
<i>Reimagining Reading Rainbow</i>	\$200,000

ENHANCING OPTIONS FOR SELF-SUFFICIENCY

\$2,532,050

Akron Newstead Senior Citizens	
<i>Basic human needs</i>	\$2,000
American Cancer Society	
<i>General operating support</i>	\$1,000
American Red Cross	
<i>Basic human needs</i>	\$12,500
Boys & Girls Clubs of Buffalo	
<i>Basic human needs – free lunch & dinner program</i>	\$15,000
Bread of Life Outreach of Colden NY	
<i>Basic human needs</i>	\$2,500
Buffalo City Mission	
<i>Basic human needs</i>	\$100,000
Buffalo Federation of Neighborhood Centers	
<i>Basic human needs</i>	\$12,500
<i>Strategic Plan</i>	\$5,000
Buffalo Urban League	
<i>Basic human needs</i>	\$13,500
Catholic Charities of Buffalo	
<i>Basic human needs</i>	\$100,000
Cattaraugus Community Action	
<i>Basic human needs</i>	\$10,000
Chautauqua County Rural Ministry	
<i>Basic human needs</i>	\$10,000
Child & Family Services	
<i>Basic Human Needs - Haven House</i>	\$5,000
Community Action Organization of Erie County	
<i>Basic human needs</i>	\$10,000
Community Connections of NY	
<i>Basic human needs – four Community Hubs</i>	\$5,000
<i>Host Mobile Safety-Net Team (MSNT)</i>	\$200,000
<i>MSNT – Economic Development Corps (Americorps)</i>	\$5,150
Community Foundation for Greater Buffalo	
<i>Greater Buffalo Truth, Racial Healing & Transformation Fund</i>	\$200,000
Community Missions of Niagara Frontier	
<i>Basic human needs</i>	\$40,000
Compass House	
<i>Basic human needs</i>	\$25,000
Cornell Cooperative Extension Association of Erie County	
<i>Basic human needs – Eat Smart New York program</i>	\$4,000

Daemen College <i>IGNITE</i>	\$350,000	Lt. Col. Matt Urban Human Svcs Ctr of WNY <i>Basic human needs</i>	\$25,000
Erie Regional Housing Development Corp. <i>Basic human needs – Belle Center</i>	\$5,000	Madonna of the Streets <i>Basic human needs</i>	\$10,000
EHS, Inc. <i>Basic human needs</i>	\$15,000	Meals on Wheels for WNY <i>Basic human needs</i>	\$42,000
Every Bottom Covered <i>Basic human needs</i>	\$2,000	Mt. Olive Missionary Baptist Church <i>Basic human needs – Lackawanna food pantry</i>	\$2,500
Family Help Center <i>Basic human needs</i>	\$20,000	Native American Cmty Svcs. of Erie & Niagara Counties <i>Basic human needs</i>	\$12,500
First Baptist Church of Newfane <i>Basic human needs – Newfane Food Pantry</i>	\$2,000	Network of Religious Communities <i>Basic human needs – Food for All Program</i>	\$12,000
First Presbyterian Church in Springville <i>Basic human needs - Springville Concord Community Food Pantry</i>	\$2,000	New Covenant Church <i>Basic human needs – New Covenant Food Pantry</i>	\$3,000
FISH of East Aurora <i>Basic human needs</i>	\$7,500	Newfane Community Food Pantry <i>Basic human needs</i>	\$2,000
Food Bank of Western New York <i>Basic human needs</i>	\$100,000	Niagara Community Action Program <i>Basic human needs</i>	\$15,500
<i>Basic human needs – Blackrock/Riverside Pantry</i>	\$10,000	Niagara Community Center <i>General operating support</i>	\$10,000
Friends of Night People <i>Basic human needs</i>	\$25,000	NYS Federation of Growers and Processors Association <i>Basic human needs – Newfane Agri-Business Child Dev. Ctr</i>	\$2,000
Gerard Place Housing Development Fund <i>Basic human needs</i>	\$15,000	Old First Ward Community Association <i>Basic human needs</i>	\$8,500
Goodwill Industries of WNY <i>Basic human needs</i>	\$75,000	Family and Children's Service of Niagara <i>Basic human needs – Casey House, Passage House & the Crib</i>	\$7,000
GROUP Ministries Inc. <i>Basic human needs</i>	\$5,000	Family and Children's Service of Niagara <i>President/CEO Search</i>	\$10,000
Habitat for Humanity/Buffalo <i>Basic human needs</i>	\$37,500	Research Foundation of State University of NY <i>Mobile Safety-Net Online Community Reports</i>	\$230,000
Healthy Community Alliance <i>Basic human needs</i>	\$5,000	<i>The Social Impact Fellows Program</i>	\$100,000
Heart, Love & Soul <i>Basic human needs</i>	\$30,000	<i>Strengthening Innovation & Prosperity in Our Communities: A Cross-Border Approach</i>	\$25,000
Hearts and Hands – Faith In Action <i>Basic human needs</i>	\$3,500	Resurrection Life Church <i>Basic human needs – Food Pantry</i>	\$2,500
Hispanos Unidos de Buffalo <i>Basic human needs</i>	\$5,000	Rural Outreach Center <i>Basic human needs</i>	\$35,000
Immaculata Home <i>Basic human needs</i>	\$1,500	Rural Transit Service <i>Web upgrades to increase volunteer base</i>	\$4,000
Journey's End Refugee Services <i>Basic human needs</i>	\$12,000	The Salvation Army of Buffalo NY <i>Basic human needs</i>	\$40,000
Ken-Ton Closet <i>Basic human needs</i>	\$2,000	The Salvation Army of Lockport NY <i>Basic human needs</i>	\$7,500
Legal Aid Bureau of Buffalo <i>Technology Implementation Project</i>	\$142,000		
Literacy New York Buffalo-Niagara <i>Strategic Plan</i>	\$17,900		
Love Inc. of Springville NY <i>Basic human needs</i>	\$5,000		

The Salvation Army of Niagara Falls <i>Basic human needs</i>	\$2,500	Open Buffalo <i>Artivism: Connecting art to the movement for economically viable neighborhoods</i>	\$50,000
Seneca Babcock Community Association <i>Basic human needs</i>	\$15,000	Saving Grace Ministries <i>Perkins Park Site Development</i>	\$50,000
Society of St. Vincent de Paul <i>Basic human needs</i>	\$15,000	PROMOTING HEALTH AND IMPROVING SYSTEMS OF CARE \$2,847,500	
St. Adalbert's Response to Love Center <i>Basic human needs</i>	\$25,000	Brothers of Mercy Housing Company <i>Assisted Living and Memory Care Unit</i>	\$150,000
<i>Facility Energy Improvements</i>	\$65,000	Catholic Health System Continuing Care Foundation <i>PACE Dementia Care Program at Villa Maria</i>	\$200,000
St. John the Baptist Church <i>Basic human needs – Outreach Center</i>	\$17,500	Hospice Foundation of WNY <i>General operating support</i>	\$500
St. Simon's Episcopal Church <i>Basic human needs – The Genesis Center</i>	\$2,500	<i>Business Intelligence Software to Improve Hospice Operations</i>	\$45,000
Tides Center <i>Fall 2018 WNY Regional Funder Training</i>	\$10,000	Center for Exploratory and Perceptual Arts <i>The Odyssey Workshops</i>	\$35,000
Trinity Lutheran Church <i>Basic human needs – Newstead Food Pantry</i>	\$2,500	Child & Family Services <i>330 Delaware Renovation and Accessibility Project</i>	\$50,000
Valley Community Association <i>Basic human needs</i>	\$10,000	Community Connections of NY <i>GetSET Cohort 4</i>	\$160,000
Veterans One-Stop Center of WNY <i>Basic human needs</i>	\$10,000	Community Health Worker Network of Buffalo <i>Mindfulness, Trauma and Resiliency in Buffalo</i>	\$15,000
Villa Maria College of Buffalo <i>Basic human needs – Sister Mary Josette Pantry</i>	\$5,000	Compeer of Greater Buffalo <i>One-Time Moving Costs</i>	\$17,000
St. David's Episcopal Church <i>Basic human needs - West Seneca Cmty Food Pantry</i>	\$3,000	Cystic Fibrosis Foundation (WNY Chapter) <i>General operating support</i>	\$1,000
Word of Life Church Buffalo <i>Basic human needs</i>	\$15,000	Elizabeth Pierce Olmsted M.D. Ctr for the Visually Impaired <i>Publication of the Opioid Awareness Guide</i>	\$5,000
YMCA of Greater Rochester <i>General operating support</i>	\$1,000	Grace Guest House <i>Experience Grace! Marketing Grace Guest House</i>	\$25,000
YWCA of the Niagara Frontier <i>Basic human needs – Carolyn's House</i>	\$12,500	Hispanos Unidos de Buffalo <i>Clinic and health home expansion</i>	\$69,000
<i>Strategic Restructuring</i>	\$40,000	Horizon Health Services <i>Tele-Communication Solutions for Behavioral Healthcare</i>	\$185,000
YWCA of Western New York <i>Basic human needs – Lackawanna Middle School afterschool program</i>	\$1,500	Kevin Guest House <i>Expansion Campaign</i>	\$30,000
BUILDING LIVABLE, STABLE NEIGHBORHOODS \$373,000		Launch New York <i>Establish a WNY Cleantech Incubator</i>	\$200,000
Cornell University <i>Community Partnerships for a Healthy, Dynamic Region</i>	\$60,000	Lower Cape Fear Hospice Foundation <i>General operating support</i>	\$1,000
FINANTA <i>General operating support</i>	\$1,000		
Habitat for Humanity/Buffalo <i>Critical Home Repair Program</i>	\$87,000		
Niagara Falls Boys & Girls Club <i>17th Street Revitalization Project</i>	\$75,000		
Niagara Falls City School District <i>Hyde Park Inclusionary Playground</i>	\$50,000		

Mason's Mission Foundation <i>Pendleton Park Playground</i>	\$8,500	Buffalo Niagara Heritage Village <i>Feasibility Study</i>	\$20,000
Mental Health Association of Erie County <i>WNY Human Services Collaborative – Shared Services Project</i>	\$700,000	Buffalo Niagara Partnership Foundation <i>CanAm Now Event</i>	\$2,000
National Safety Council <i>Stop Everyday Killers – Buffalo booth</i>	\$10,000	Buffalo Philharmonic Orchestra Society <i>General operating support</i>	\$20,000
Northwest Buffalo Community Health Care Center <i>Expanding Vital Primary Care Access in Northwest Buffalo</i>	\$250,000	<i>Secure the Future Endowment</i>	\$296,399
NYSARC, Inc (The Arc of Erie County NY) <i>Main Street Day Habilitation Renovations</i>	\$100,000	Chautauqua Institution <i>Professional Development for Area Educators</i>	\$31,000
Planned Parenthood of Central & WNY <i>West Seneca Health Center Expansion</i>	\$40,000	Community Foundation for Greater Buffalo <i>Fund for the Arts</i>	\$150,000
Restoration Society <i>Code Blue Collaborative</i>	\$15,000	Eastern State Penitentiary Historic Site <i>General operating support</i>	\$1,000
Roswell Park Alliance Foundation <i>General operating support</i>	\$5,000	Forest Lawn Heritage Foundation <i>General operating support</i>	\$10,000
Southern Tier Health Care System <i>Distance Learning Technology Project</i>	\$25,000	Herschell Carrousel Factory Museum <i>Music Room Exhibit Hall</i>	\$32,200
<i>Mental Health First Aid Project</i>	\$45,500	North Park Theatre of Buffalo <i>Centennial Restoration</i>	\$20,000
The Summit Center <i>Building Hope Capital Campaign</i>	\$350,000	Irish Classical Theatre Company <i>Artistic and Audience Development</i>	\$60,000
Westfield Memorial Hospital Foundation <i>Emergency Department Upgrade</i>	\$60,000	<i>General operating support</i>	\$20,000
WNY Rural Area Health Education Center <i>Hospitality House Exterior Grade Project</i>	\$50,000	National Comedy Center <i>Completion of Capital Project</i>	\$75,000
		Niagara Aquarium Foundation <i>Explorer's Reef Touch Pools</i>	\$200,000
		Niagara County Historical Society <i>Niagara County History Orientation Center</i>	\$20,000
EXPANDING THE ROLE OF ARTS, CULTURE & HERITAGE IN REGIONAL DEVELOPMENT		Reg Lenna Center for the Arts, Inc. <i>Master Plan Final Phase</i>	\$75,000
\$2,337,324		Road Less Traveled Productions Ltd. <i>Move to Permanent Home</i>	\$75,000
Albright-Knox Art Gallery <i>AK360 Campus Development Project</i>	\$300,000	Roycroft Campus Corporation <i>Copper Shop Restoration</i>	\$50,000
Alleyway Theatre <i>A Christmas Carol Touring Production</i>	\$19,725	Shaw Festival Foundation <i>General operating support</i>	\$20,000
Arts At The Bakery <i>Strategic Planning & Business Development Coaching</i>	\$10,000	Shea's Performing Arts Center <i>Historic Bflo Theatre Collaborative – The Three Musketeers</i>	\$75,000
Buffalo & Erie County Botanical Gardens <i>Capital Campaign</i>	\$500,000	Young Audiences of WNY <i>Capacity Building Action Plan</i>	\$50,000
Buffalo & Erie County Naval & Military Park <i>African American Veterans Monument</i>	\$50,000		
Buffalo History Museum <i>Master Planning & Sustainability</i>	\$135,000	GRANT TOTAL	\$11,857,134
Buffalo Lighthouse Association <i>Port of Call Buffalo 2019</i>	\$20,000		

The Year in Review

ASSETS

	2018	2017
Cash & cash equivalents	\$891,000	\$633,000
Program related investments	\$1,272,000	\$1,582,000
Investments	\$243,214,000	\$264,669,000
Prepaid excise and other taxes	\$164,000	\$0
Assets held in related trust	\$19,850,000	\$22,886,000
	\$265,391,000	\$289,770,000

LIABILITIES AND NET ASSETS

Short-term borrowings	\$5,000,000	\$0
Accrued excise and other taxes	\$0	\$299,000
Net assets	\$260,391,000	\$289,471,000
	\$265,391,000	\$289,770,000

STATEMENT OF REVENUE, EXPENSES AND CHANGE IN NET ASSETS

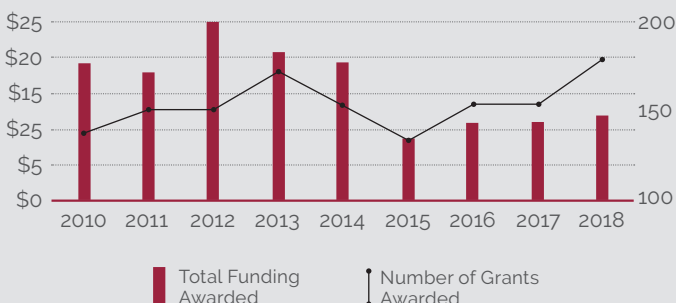
	2018	2017
Investment activity	(\$9,889,000)	\$38,430,000
Change to assets held in charitable trust	(\$2,017,000)	\$2,578,000
Other revenue	\$0	\$14,000
Total revenue & support	(\$11,906,000)	\$41,022,000
Grants paid	\$14,291,000	\$14,195,000
Direct payment & other program expenses	\$1,504,000	\$1,369,000
Total program expenses	\$15,795,000	\$15,564,000
Administrative	\$1,379,000	\$1,641,000
Total expenses	\$17,174,000	\$17,205,000
Change in net assets	(\$29,080,000)	\$23,817,000
Net assets – beginning of 2018	\$289,471,000	\$265,654,000
Net assets – ending of 2018	\$260,391,000	\$289,471,000

FUNDING BY FOCUS AREA, 2018



TOTAL FUNDING AWARDED

NUMBER OF GRANTS AWARDED, 2010–2018





JOHN R. OISHEI
FOUNDATION

The John R. Oishei Foundation

enhances the economic vitality and

quality of life for the Buffalo Niagara

region through grantmaking,

leadership and network building.

[OISHEI.ORG](https://oishei.org)